For Qualified Investors only / Not for use by Retail Investors

## **FUND PRESENTATION**

The Fund • AB ALTERNATIVE SICAV-SIF - EUROPEAN REAL ESTATE (Société d'investissement à capital variable - Specialized Investment Fund) is a eurodenominated, open-ended fund domiciled in Luxembourg. Established in October 2015, the Fund currently owns a diversified and well-balanced portfolio of 12 properties located in Germany, The Netherlands, Italy and Luxembourg, representing a total area of 180'707 sgm and a total fair value of c. €176.8 million (value date 31.12.2020).

The fund provides a unique opportunity to invest in a diversified and well-balanced commercial property portfolio in Europe, with great potential return (net target IRR of c. 8-10% on an asset by asset basis), along with a recurring income stream (target distributions of c. 4.5% per annum on average over a 5-year investment period).

Portfolio Manager • Arab Bank (Switzerland) Ltd. is a FINMA-regulated Swiss bank, specializing in asset management and investment counseling for a sophisticated clientele with current assets under management of more than \$ 4.6 billion.

Investment Strategy • The fund follows a core + investment strategy, investing in logistics and office real estate assets across continental Europe, with a specific focus on the Benelux countries, Germany and Italy. The fund is continuously assessing potential investments when opportunities arise and in turn is also reviewing the optimal timing for the disposal of the existing assets.

#### Main objectives

- Enhance potential return through diversification and investing in a tangible product with a recurring income stream
- Protect investments against rising inflation
- Tax Efficient Structure (shareholders are not liable to any taxation in Luxembourg investors are responsible for filing their own taxes with the relevant authorities and should consult their own tax advisors)

#### Real Estate Portfolio (as of 31.03.2021)

- The Portfolio consists of 12 assets representing a total area of 180'707 sqm, a total fair value of c. €176.8 million and a total gross rental income of c. €12 million.
- Balanced geographical spread with an exposure to mature markets: Netherlands (51%), Germany (9%), Luxembourg (16%) and Italy (24%)
- Well-adjusted diversification across logistics (75%) and offices (25%)
- Reputable and creditworthy tenants with Inflation-linked lease agreements
- One new tenant in Q1 2021 in Melzo: Rhenus Logistics

## **FUND SIZE**

c. €236.9 million (Target €500 million)

NAV

c. €143.8 million (Arab Bank equity commitment: c. €13 million)

STRUCTURE

**Open-ended SICAV-SIF** AIFM (Luxembourg)

SUBSCRIPTION

Quarterly, EUR or USD (Hedged)

MIN. INVESTMENT

Share Class A: €125'000 Share Class B: €1'000'000 Share Class C: €5'000'000 (or USD equivalent)

MANAGEMENT **FEES** 

Class A 1.2% / Class B 1.0% / 0.8% on GAV Performance Fees: 20% above Target Rate of Return of 5.5%

REDEMPTION

Yearly (6-months notice) Declining redemption fees (6% in y1, 4% in y2, 2% in y3&4, 1% in y5, 0% afterwards)

REPORTING

**Quarterly** performance Reports **Annual** audited accounts **INREV** standards

**TARGET RETURNS**  Distributions\*: 4-5% p.a. paid quarterly IRR\*: 8-10% over 5y (\*on initial contributed capital)

### FUND PERFORMANCE

Annualized Portfolio IRR (p.a.) (since initial portfolio acquisition 01.06.2016)



Distribution Yield in EUR (%) (since initial portfolio acquisition 01.06.2016)



Net Asset Value of the Fund (m€)



## CONTACT DETAILS

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## **AB ALTERNATIVE SICAV-SIF AB EUROPEAN REAL ESTATE** Fund Factsheet – Q1 2021

## **REAL ESTATE PORTFOLIO (1/2)**





Area	25 514 sam

High quality logistic center consisting of two warehouses. Almere is one of the fastest growing cities in the Netherlands.

Tenant Staples	<b>Lease Expiry</b> 31/12/2027
Net Market Value (31.12.2020)	€29.7m
Gross Rental income	€1.9m
Net Initial Yield (at acquisition)	5.47%

#### The Netherlands

Almere, Warehouse / Offices (15.85% of total GRI)

Hoofddorp, Warehouse / Offices (6.38% of total GRI)

Oosterhout, Warehouse (11.64% of total GRI)

Leeuwarden, Offices (11.60% of total GRI)

Utrecht, Offices (5.54% of total rent)

## Luxembourg

Contern (SIGI/TTLux), Warehouse / Offices (9.22% of total GRI)

Contern (DHL), Warehouse / Offices (5.76% of total



## JACOBUS SPIJKERDREEF 20-24, HOOFDORP (NL)

10,611 sqm Area

This distinctive eye-catcher provides efficient logistic and office space. The property is fully let to the famous fashion brand Scotch & Soda.

<b>Tenant</b> Scotch & Soda B.V.	<b>Lease Expiry</b> 31/03/2028
Net Market Value (31.12.2020)	€9.3m
Gross Rental income	€0.7m
Net Initial Yield (at acquisition)	6.91 %

## Germany

GRI=Gross Rental Income

Goch, Warehouse (10.05% of total GRI)

### Italy

Brescia, Warehouse (3.63% of total GRI)

Melzo, Warehouse / Offices (9.63% of total

Castelletto C., Warehouse / Offices (6.17% of total GRI)

Rho, Warehouse / Offices (4.53% of total GRI)



VISSERIJWEG 4, OOSTERHOUT (NETHERLANDS)

Area 33,118 sgm

A logistic center consisting of a warehouse plus offices. New façade fitted to north-side of the building in 2009.

Tenant	Lease Expiry
Rietveld	31/12/2026
Net Market Value (31.12.2020)	€23.7m
Gross Rental income	€1.4m
Net Initial Yield (at acquisition)	4.90%



Area

11,846 sqm

centrally located in walking Modern office space, distance of the train station of Leeuwarden. The property is fully let to the global insurance company Aegon.

<b>Tenant</b> Aegon N.V.	<b>Lease Expiry</b> 30/11/2029
Net Market Value (31.12.2020)	€16.9m
Gross Rental income	€1.4m
Net Initial Yield (at acquisition)	6.65%



Area

First Dutch office property holding both a WELL and a BREEAM certification, this outstanding asset is centrally located in an important business park of Utrecht.

Tenant AM Holding / BAM Group	Lease Expiry 31/12/2028
Net Market Value (31.12.2020)	€9.8m
Gross Rental income	€0.6m
Net Initial Yield (at acquistion)	5.80%



RUE E. REUTER 11, CONTERN (LUXEMBOURG)

5'531 sqm A high quality and multifunctional office building, with a warehouse and extension potential.

Tenants	Lease Expiry
SIGI	30/06/2026
TTLux	31/12/2030
Net Market Value (31.12.2020)	€16.7m
Gross Rental income	€1.1m
Net Initial Yield (at acquisition)	6.12%

## AB ALTERNATIVE SICAV-SIF AB EUROPEAN REAL ESTATE Fund Factsheet – Q1 2021

# REAL ESTATE PORTFOLIO (2/2)



RUE E. REUTER 11A, CONTERN (LUXEMBOURG)

Area 10,532 sqm

A high quality and multifunctional warehouse, built in 2005 and equipped with 41 loading docks. The building meets all modern requirements for its determined use.

<b>Tenant</b> DHL Express Luxembourg S.A.	<b>Lease Expiry</b> 31/12/2026
Net Market Value (31.12.2020)	€11.14m
Gross Rental income	€0.7m
Net Initial Yield (at acquisition)	5.74%



SIEMENSSTRASSE 65, GOCH (GERMANY)

Area

A high quality and multifunctional logistic warehouse, meeting modern requirements. Strategic location near the border with the Netherlands.

Tenant Vos Logistics GmbH	Lease Expiry 31/12/2024
Net Market Value (31.12.2020)	€17.4m
Gross Rental income	€1.2m
Net Initial yield (at acquisition)	6.34%



A brand new typical last-mile warehouse, benefiting from a cross-docking base to operate easily

Tenant	Lease Expiry 20/11/2034
SDA (Italian Post)  Net Market Value (31.12.2020)	20/11/2034 €7.5m
Gross Rental income	€7.5III
Net Initial yield (at acquisition)	5.50%



Area 26,480 sqm

This complex is located in in eastern Milan, one of the top Italian logistics area, and has been completely refurbished in 2020.

Tenant Rhenus Logistics	<b>Lease Expiry</b> 31/12/2027
Net Market Value (31.12.2020)	€18.4m
Gross Rental income	€1.15
Net Initial yield (at acquisition)	6.13%



Area 26'406 sgm

Constructed in 2002, the site has a total surface area of circa 49,500 with a total of 20 loading docks, ideally located between Turin and Milan.

Tenant	Lease Expiry
Staples Italy (Mondoffice Srl.)	01/08/2030
Net Market Value (31.12.2020)	€8.2m
Gross Rental income	€0.7m
Net Initial yield (at acquisition)	8.81%



Area 9.095 sam

This last-mile warehouse was built in 2001 and designed according to DHL preference.

<b>Tenant</b> DHL Express (Italy) Sàrl.	Lease Expiry 31/12/2022
Net Market Value (31.12.2020)	€8.15m
Gross Rental income	€0.5m
Net Initial yield (at acquisition)	6.51%

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